

Get Started & Recruiting

Description



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APPLY TO JOIN TRAVEL MASTERS

Let's See If We are a Fit.

Take the next step toward a stronger, more profitable travel business. Tell us a little bit about yourself and a member of our team will follow up to learn more about your goals and explore how Travel Masters can support you.

Personal Follow-up

You'll hear from a member of our team within 48 hours.

Confidential Information

Your information is kept private.

No Obligation

This is simply the first step to see if we are right fit for you.

What happens next?

01

We review your details

Our team will review your application to learn more about you and your travel business.

02

Let's connect

A member of our team will reach out to chat about your goals, answer your questions and learn more about your needs.

03

Explore the next steps

If it looks like a great fit, we'll walk you through the next steps and show you how Travel Masters can support your success from day one.

WHY ADVISORS CHOOSE TRAVEL MASTERS

A Host Agency That Has Your Back.

Industry-Leading Tools & Technology

Personalized Support

Strong Supplier Relationships

Training & Business Development

Competitive Commission Splits

A Team That Truly Cares

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“Best move I have ever made.”

Amber Taylor • Independent travel agent

“Simple, simple, and simple.” Ruben Grubner • 39-year agency owner

FREQUENTLY ASKED QUESTIONS

Have questions?

Here are some of the most common questions from advisors who are considering joining Travel Masters

[What is the commission split?](#)

At Travel Masters, agents start with a **competitive 70% or 80%** depending on your sales and **go up to 95%** as your sales grow.

As part of the **Ensemble network**, you'll gain access to top-tier commissions with preferred suppliers and we don't reduce the commission level, so you **keep more of what you earn**. These commissions are paid on all suppliers, not just select ones. Together, these partnerships help maximize your commissions, no matter which supplier you choose to work with.

[What is the monthly fee?](#)

The monthly fee is \$99 CAD

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[Do you have any start-up fees?](#)

Yes, the start-up fee to join Travel Masters is \$250, which will be **waived** if you can show proven sales from the previous year.

Applicants without previous travel agent experience will be charged a \$500 sign-on fee and start at a 50% commission level until they demonstrate \$150,000 in sales.

[How long is the contract term?](#)

Our contract term is one year.

[Can I hire a team to work with me?](#)

Absolutely! You can add team members to work alongside you. Please note there is a \$65 CAD monthly fee for each additional team member.

[Do I keep my clients if I ever leave?](#)

Yes, your clients remain yours if you decide to leave Travel Masters.

[Do you provide E&O insurance?](#)

Yes, we provide Errors & Omissions (E&O) insurance with a \$1,000 deductible.





Western Canada's leading host agency, supporting independent travel agents since 1998.

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