

Our Offerings & Recruiting

Description



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EVERYTHING YOU NEED TO SUCCEED

You Focus on Sales.

We'll Handle the Rest.

From industry-leading host agency commissions to a personalized website, E&O insurance and access to 8,000+ suppliers, here's exactly what you get when you join Travel Masters.

[SEE IF WE ARE A FIT](#)

WHAT'S INCLUDED

Tools and Resources to Grow your Travel Business

Every tool below is included in your monthly membership - no hidden fees, no upsells.

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Competitive Commissions

70%-95% with growth opportunities.



Supplier Partnerships

Access to +8,000 suppliers worldwide.



Technology & Tools

Booking platforms, CRM & business tools.



Marketing Support

Ready-to-use content, your own page and customizable materials.



Training & Development

Suppliersâ?? webinars, product training and access to industry events.



Vancouver-Based Support Team

A dedicated team to help with suppliers, bookings, technology, commissions & business growth.

PRICING

Host Agency Fees & Transparent Pricing

We believe independent travel agents should know exactly what they're paying for. Travel Masters offers straightforward host agency fees with tools, technology, E&O insurance, training and support included in your monthly membership.

SET UP FEE

\$250

One-time fee to get started

Waived with proven sales of \$150K

MONTHLY FEE

\$99

Per month

- All tools & technology included
- E&O insurance (\$1,000 deductible)
- Personalized website included
- Support & training included
- Your clients stay yours if you leave

ADDITIONAL TEAM MEMBERS

\$65

Per month Per additional agent on your team

Scale as you grow

* An annual fee of **\$499 CAD** is implemented after the first year if sales of **\$300k CAD** are not reached
â?? [contact us](#) for details on targets and contract terms.

Your Business Tool Kit

Get access to the professional tools and platforms used by top advisors in the industry â?? included in your membership.

TRES

ClientBase

CRM to manage your clients and business.

Sabre

Global Distribution System (GDS)

ensemble

Ensemble

Access to exclusive supplier offers

Manulife

Manulife

Travel insurance for your clients

freshdesk

Freshdesk

Submit and track support tickets.

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And more

Ongoing access to tools that help you sell and grow.

FAQ

Answers to your most common questions

[What is the commission split?](#)

At Travel Masters, agents start with a **competitive 70% or 80%** depending on your sales and **go up to 95%** as your sales grow.

As part of the **Ensemble network**, you'll gain access to top-tier commissions with preferred suppliers and we don't reduce the commission level, so you **keep more of what you earn**. These commissions are paid on all suppliers, not just select ones. Together, these partnerships help maximize your commissions, no matter which supplier you choose to work with.

[What is the monthly fee?](#)

The monthly fee is \$99.

[Do you have any start-up fees?](#)

Yes, the start-up fee to join Travel Masters is \$250, which will be **waived** if you can show proven sales from the previous year.

Applicants without previous travel agent experience will be charged a \$500 sign-on fee and start at a 50% commission level until they demonstrate \$150,000 in sales.

[Does support come with any fees?](#)

No, our support services are completely free.

[How long is the contract term?](#)

Our contract term is one year.

[Can I hire a team to work with me?](#)

Absolutely! You can add team members to work alongside you. Please note there is a \$65 monthly fee for each additional team member.

[Do I keep my clients if I ever leave?](#)

Yes, your clients remain yours if you decide to leave Travel Masters.

[Where is the support team based?](#)

Our dedicated support team is proudly based right here in Vancouver, BC.

[Do you provide E&O Insurance?](#)

Yes, we provide Errors & Omissions (E&O) insurance with a \$1,000 deductible.

Couldn't find what you were looking for? [Contact us directly.](#)

Become part of something bigger

We take great pride in the community we've built over the past 30+ years, supported by our dedicated agent partners, suppliers, and staff.

Our vibrant community thrives on inclusion, camaraderie, transparency, and enjoyment. Even if you're working from home, you'll always feel connected.

We can't wait to welcome you!

[SEE IF ARE A FIT](#)

Ready to start earning more?

Join Western Canada's leading host agency and get every tool you need to build a thriving travel business from day one.

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Support

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