



Why More Western Canadian Travel Agents Are Choosing Travel Masters

Description



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- [Home](#)
- [Why us](#)
- [Our Offerings](#)
- [About Us](#)
- [Blog](#)
- [Contact](#)
- [Get Started](#)



Why More Western Canadian Travel Agents Are Choosing Travel Masters

(and why it might be the best move you ever make)

- [Home](#)
- Blog

If there's one thing every travel agent has in common, it's this: **you don't choose this career â?? this career chooses you.**

It starts with a spark.

Maybe it was the first time you stepped off a plane into warm tropical air.

Maybe it was planning a dream trip for someone you love.

Or maybe, like many of our agents, you simply knew that travel *had* to be part of your everyday life.

But the truth isâ?? passion alone isn't enough.

You need support.

You need freedom.

You need a host agency that elevates you â?? not one that limits you.

That's why so many advisors across Western Canada choose **Travel Masters**.

Because here, you don't just run a business.

You build a life you love â?? with people who genuinely want you to succeed.

Let's dive into what makes Travel Masters different.

1. Build the travel business you've always imagined

Your business should reflect your personality, your values and your dreams â?? not someone else's rules.

At Travel Masters, you get the freedom to work *your way*:

- Your niche
- Your clients
- Your hours
- Your goals
- Your branding

And behind you is a team that takes the complicated stuff off your plate, so you can focus on what matters: creating unforgettable journeys for your clients.



2. Support that feels like someone finally turned the light on

Being an independent advisor doesn't mean being alone.

Our advisors describe our support team as:

• responsive, • reassuring, • patient, • knowledgeable, and most often • family.

From supplier issues to tricky bookings to random tech questions, you will always have someone to call, message or lean on.



3. Earn more with one of Western Canada's strongest commission models

Many of our advisors joined us because they outgrew their previous host agency or discovered they were leaving money on the table.

With Travel Masters, you get:

- One of the highest commission splits in Western Canada (**Up to 95%**)
- Waived fees when sales targets are met
- A simple, transparent financial model
- Top tier commission levels across all supplier types

When you're rewarded fairly, you can finally grow the business you were meant to have.



4. A culture that feels like coming home

This is the part agents rave about most.

Travel Masters is not a corporate machine.

We are real humans â?? supporting real humans â?? who genuinely want to see each other win.

Agents stay because of the friendships, the shared wins, the quick check-ins, and the cheering each other on.

If you want a host agency where you feel *seen, valued and appreciated*, you wonâ??t just fit in here â?? youâ??ll thrive.



5. Seamless onboarding, zero overwhelm

Switching host agencies can feel intimidating â?? but not with us.

Weâ??ve built a transition process that is:

â?? simple

â?? stress-free

â?? guided by real people who care

The goal?

To get you fully set up, fully supported and fully confident from day one.



6. Training, tools and opportunities to keep you growing

Even seasoned advisors need fresh ideas, new supplier connections and modern marketing tools.

At Travel Masters, you get ongoing education, FAM opportunities, mentorship, and access to our in-house marketing expertise.

Youâ??re not just staying current â?? youâ??re staying *competitive*.



Take It From Our Advisors

(because their words say it better than we ever could)

“Travel was my first job right out of high school. As I progressed, I realized I could never reach my full potential where I was. I made the leap to independent agent and have never looked back. Now I have the freedom I’ve always wanted. I am rewarded and celebrated for the work I put in and I can take the time to enjoy football and travelling.”

Filomena P.

Destination Wedding & Honeymoon Travel Agent

“After 25 years in the industry I moved over to Travel Masters the company is one giant family. From support from the admins to fellow agents, I feel welcomed and well respected.”

David L.

Destination Wedding & Honeymoon Travel Agent

“Switching to Travel Masters has been one of the better business decisions I’ve made. It’s allowed me to focus on what truly drives success, growing our customer base year over year, developing niche community marketing initiatives, hosting in-store events, and coaching and growing my team to reach their full potential.”

Jason R.

Owner at Westshore Travel Centre

“I love the support I receive from the Travel Master’s Head Office. It allows me to take my business further than I thought possible. The ability to work from home keeps the overhead low but does not impact my ability to train in new programs. The support team is incredibly helpful, and I never feel stranded or alone when working on issues either technically or situational. Best move I have ever made.”

Amber T.

Senior Travel Agent

Ready to love what you do again?

If you’re an independent, experienced advisor in **BC, Alberta, Saskatchewan, Manitoba or Yukon**, now is the perfect time to join – especially with our **3 months FREE membership** offer for new advisors.

[Get Started Today](#)



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- [Home](#)
- [Why us](#)
- [Our Offerings](#)
- [About us](#)
- [Blog](#)
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1. Host Agency

2. Travel Agent

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1. canadian travel agents
2. Host Agency
3. Travel Masters

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