

Why us â?? Recruiting

Description



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THE TRAVEL MASTERS DIFFERENCE

Big agency resources.

Small agency relationships.

You shouldnâ??t have to choose between the tools of a larger host agency and the personal support of a smaller one.

At Travel Masters, you get both.

[SEE IF WE ARE A FIT](#)



WHY TRAVEL MASTERS?

You donâ??t have to choose between resources and relationships.

Weâ??ve built the sweet spot â?? the tools, technology and supplier relationships you need to compete, with the personal support and genuine relationships that help you thrive.

BIG HOST RESOURCES

- Industry-leading technology

- Strong supplier relationships
- Ensemble membership
- E&O Insurance
- Commission tracking & accounting
- Training & education
- Business development resources

BIG HOST RESOURCES

- People who know your name
- Responsive, human support
- Personal guidance
- A team that understands your business
- Commission tracking & accounting
- A community of experience advisors

THE DIFFERENCE

Why agents choose Travel Masters over other host agencies

Benefits

Travel Masters

Other Host Agencies

Approach

A boutique host agency focused on Western Canada, built for experienced agents.
Open to all, including beginners—often leading to less consistent client experiences.

Support

High support staff-to-agent ratio, with fast, hands-on help from people who know your business.
Lower support ratios often mean slower replies, less access, and a more generic experience.

Commission

High commissions, no hidden fees, and no supplier-based changes—you keep more of what you earn.

Complicated systems that cut into your profits. Hidden fees or tech charges are common.

Culture

Collaborative community that treats you like family—not a number. Personal relationships and real recognition.

Often corporate or impersonal. You're one of many, with little personal connection or recognition.

Cost

We offer a clear upfront pricing and no hidden fees + 2 months free membership for those who join us.
Hidden onboarding fees. Upsells and confusing fine print are common.

MORE THAN A PERCENTAGE

Is the highest commission split always the best deal?

Some host agencies advertise 100% commission. If keeping the highest possible percentage is your only priority, we may not be the right fit.

We believe the real value of a host agency goes beyond the percentage—it's about the tools, training, supplier relationships, accounting and people that help you build a stronger, more sustainable business.

[SEE IF WE ARE A FIT](#)



Why Our Members Choose Us





Amber Taylor

“I love the support I receive from Travel Masters’s head office. It allows me to take my business further than I thought possible. The ability to work from home keeps the overhead low but does not impact my ability to train in new programs. The support team is incredibly helpful and I never feel stranded or alone when working on issues either technically or situational. Best move I have ever made.”



Filomena Punzo

“Travel was my first job right out of high school and as I progressed to be the top producing agent where I worked I realized I could never reach my full potential there. I made the leap from employee to independent agent and have never looked back. Now I have the freedom I’ve always wanted. I am rewarded and celebrated for the work I put in and can take the time to enjoy football and travelling.”



David Lyons-Black

“As an agent in the industry for 25 years I moved over to Travel Masters, the company is one giant family. From support from the Admins to fellow agents I feel welcomed and well respected.”



Ruben Grubner

“In January 2017, after 39 years of running a Bricks and Mortars Travel Agency, I began to search for an appropriate ‘Exit Strategy’. I found Travel Masters. Simple, Simple, and Simple! that’s how I can describe the transition. The staff at Travel Masters welcomed me and assisted in all that needed to be done to simply continue to service my clients. I love the Support, Culture, Friendships, Education, and opportunities that I have gotten by joining this happy family. I can always count on head Office to assist when I run into issues or when I don’t know something or anything else for that matter.”

READY TO SEE IF WE’RE A FIT?

Independent in business. Never independent in support.

Choosing a host agency is a big decision. Tell us a little about where you are now and where you want to go. No pressure. Just a conversation about whether Travel Masters is the right partner for your business.

[SEE IF WE ARE A FIT](#)

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Contact Us

- [\(604\) 659 4150](#)
- careers@travelmasters.ca

Head Office

- 800 525 West 8th Ave. Office 725 Vancouver, BC V5Z 1C6
- MON FRI 9.00 AM 5.00 PM PST

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Date Created

November 27, 2024

Author

david-alejandrop